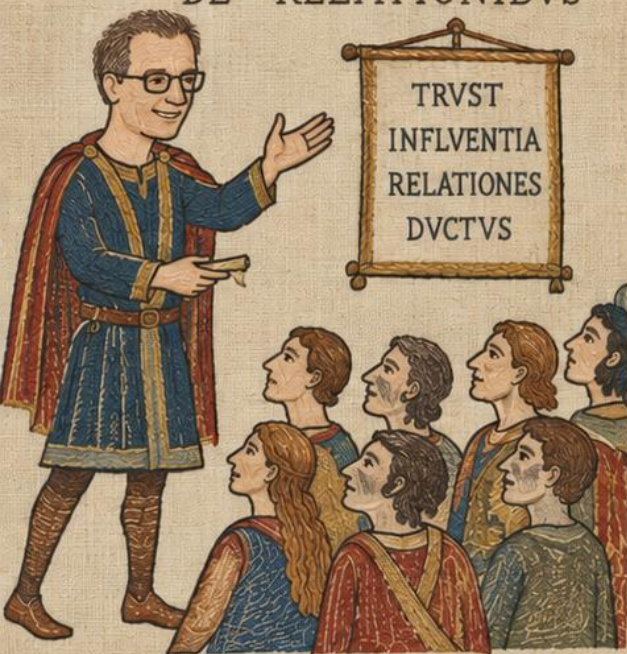


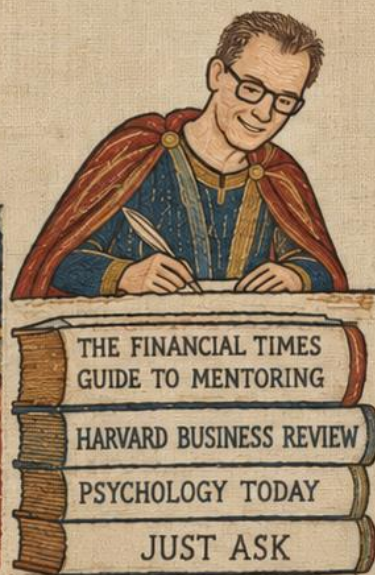
Relational Intelligence in the Age of AI



ANDREAS • LOPATA
DE • RELATIONIBVS



DOCET
INSPIRAT
CONIVNGIT



MENTORES
AEDIFICAT
DUCIT



ALII CRESCVNT
NOS CVM



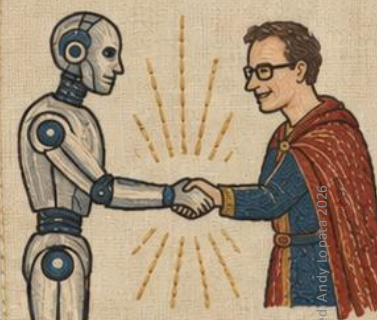
THE
RELATIONSHIP
MATRIX



PER • TOTVM
ORBEM



HVMANITAS
SEMPER



HOMO • PRIMVM
ET • SEMPER

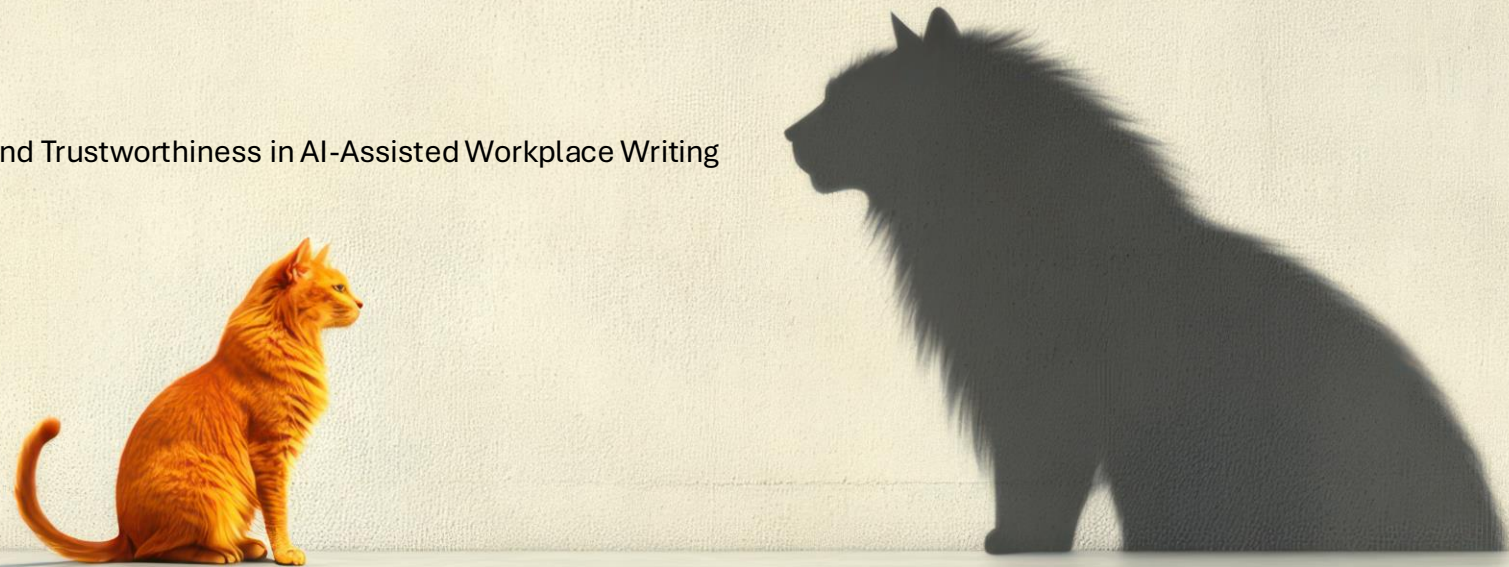


- One in three women feel pressure to alter their appearance
- Socially prescribed perfectionism rose by a third from 1989 to 2016
- When AI use was light – 83% of respondents rated their manager as sincere
- When AI use was heavy the figure dropped as low as 40%

Dove (2024) – The Real State of Beauty

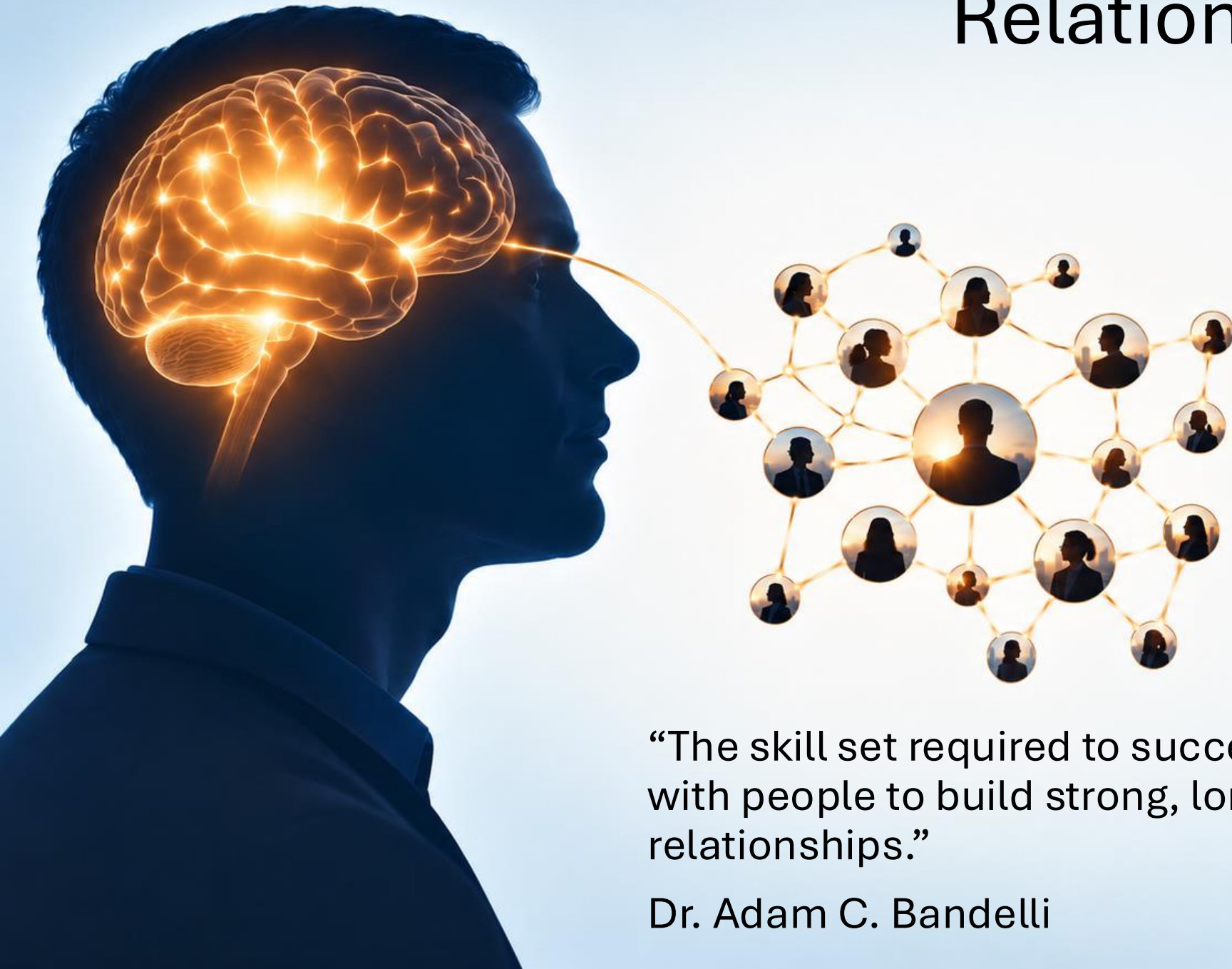
Curran and Hill (2019) - Psychological Bulletin

Coman and Cardon (2025) – Professionalism and Trustworthiness in AI-Assisted Workplace Writing





Relational Intelligence



“The skill set required to successfully connect with people to build strong, long-lasting relationships.”

Dr. Adam C. Bandelli

The Challenges of Over-Reliance on AI



The Challenges of Over-Reliance on AI

- Losing your voice
- Shifting communication norms
- Missed opportunities



“Serendipity is not something I
can programme into AI.

AI can do many things but it
doesn't have the capacity to
surprise and delight”

Julie Holmes



How We Build Connection



The Trust Equation

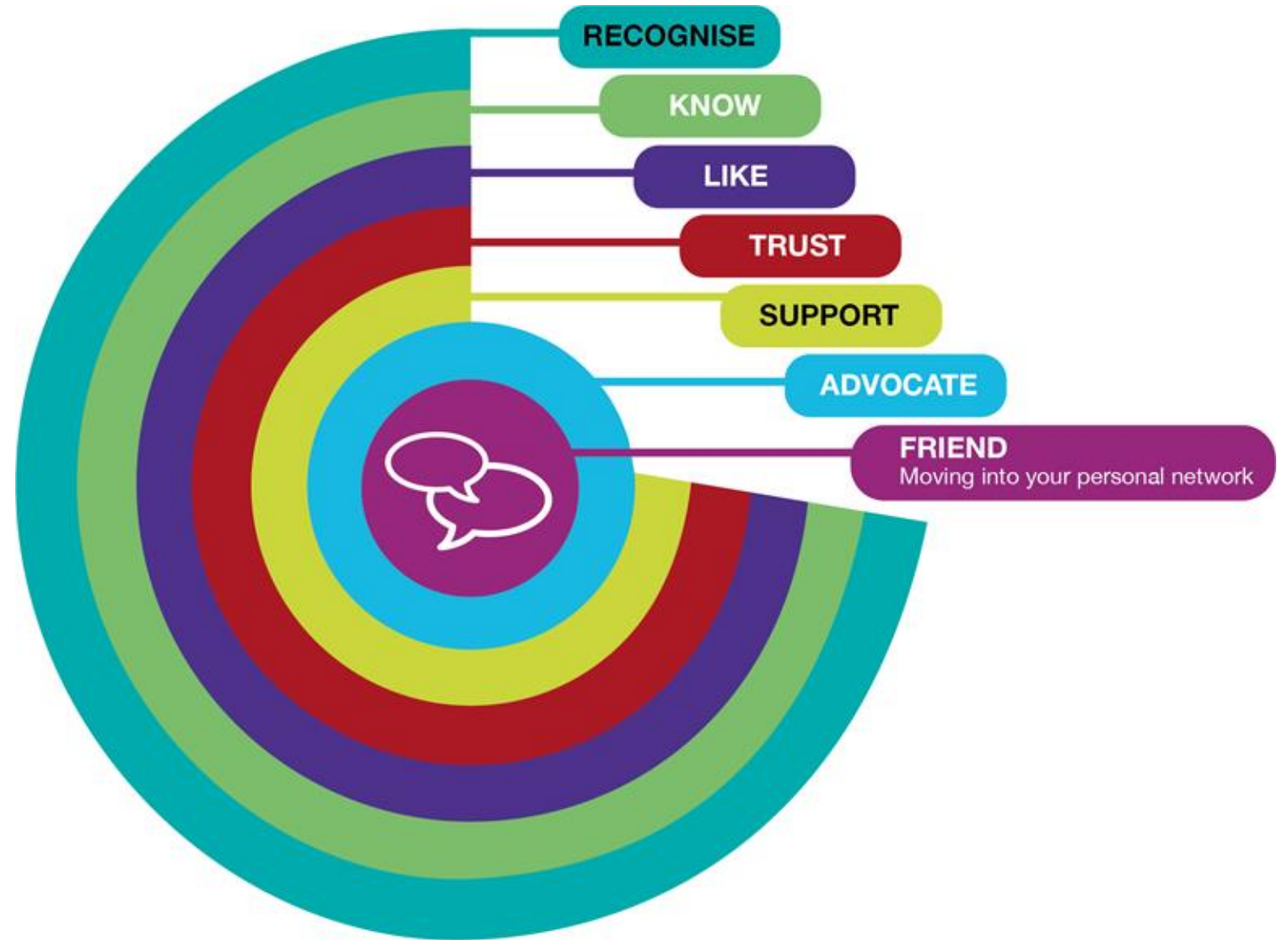
$$\text{trust} = \frac{\text{C} + \text{R} + \text{I}}{\text{S}}$$

Credibility **Reliability** **Intimacy**

S
Self-Orientation

David H. Maister, Charles H. Green and
Robert M. Galford, "The Trusted Advisor"

The Seven Stages of Professional Relationships





The Opportunity Presented by AI

Relational Intelligence



The ability to understand
where support lies
within your network:

Who can help you
How they could help you
Why they would help you



Relationship-building
doesn't come naturally
Not knowing what to do
next
Finding the right
introductions





The Relational Intelligence Engine

Use AI to plan
Show up as human

