

With over 25 years of experience in the dynamics of professional relationships, Andy Lopata is a globally sought-after speaker, author, and mentor. His insights into networking have been distilled into six influential books, making him a definitive voice in the field. As co-host of The Connected Leadership Podcast, a regular contributor to Psychology Today, and an occasional contributor to other notable publications, including Harvard Business Review and Fast Company, Andy continues to shape the dialogue on modern leadership and networking strategies.

Andy's impact has been recognised with prestigious accolades including induction into the Professional Speaking Association's (PSA) Hall of Fame and his status as a Fellow of both the PSA and the Learning and Performance Institute. He is also a distinguished member of the Association of Business Mentors, the Society of Authors, and the Meetings Industry Association.

Renowned for his engaging presentations, Andy has delivered keynotes and workshops for leading corporations and governments worldwide. Over the years, his clients and audiences have included PayPal, Harrods, the BBC, GlaxoSmithKline, and Said Business School. Andy's proprietary framework, The Relationship Matrix, is hailed as a transformative tool for fostering meaningful professional connections.

Concise Version:

With over 25 years of expertise in professional relationships, Andy Lopata is an internationally recognised speaker, author, and mentor. His six influential books and the Connected Leadership Podcast position him as a leading authority on networking and modern leadership. Andy has worked with major clients such as PayPal, Harrods, and the BBC, delivering impactful keynotes and workshops globally. A Hall of Fame member of the Professional Speaking Association, Andy's unique Relationship Matrix framework is celebrated for transforming how professionals build and nurture valuable connections.

Light-Hearted Version:

Andy Lopata is your go-to speaker for anything to do with building meaningful professional relationships – and he's been doing it for over 25 years. A published author of six books, podcast host, and mentor, Andy has worked with some of the world's biggest names – from PayPal to the BBC. When he's not giving award-winning keynotes, you'll find him transforming the way people network with his Relationship Matrix framework. He's a Hall of Fame speaker and fellow of multiple prestigious organisations, making him a trusted voice on leadership, connection, and getting ahead.